

ADR International Ltd.
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October 2013

PERSONAL: BORN MAY 31, 1948, EVERETT, WASHINGTON (USA), U.S. CITIZEN
Married, Two Children

EDUCATION: UNIVERSITY OF OREGON
Ph.D. Economics 1975
M.A. Economics 1973
(National Defense Education Act Fellowship, 1972-74)

UNIVERSITY OF WASHINGTON
B.A. Economics 1970

FIELDS: INTERNATIONAL ECONOMICS, FOREIGN TRADE & COMMERCIAL POLICY
Computer skills include Microsoft Office (especially Excel), STATA, and GAMS. International experience includes countries in Southeast and South Asia, North Africa, and East Africa

EXPERIENCE: ADR INTERNATIONAL LTD. 1996-PRESENT

PRINCIPAL ECONOMIST

ADR International Ltd. is an economic research and policy consulting firm, specializing in quantitative and theoretical analyses of global, regional, and country-specific issues in international trade, foreign direct investment, and economic development. Responsibilities include developing and undertaking the firm's research objectives, work plans, and consulting assignments.

PETERSON INSTITUTE FOR INTERNATIONAL ECONOMICS 2003-PRESENT

OCCASIONAL VISITING FELLOW

Responsibilities include assisting in developing projects on free trade agreements using gravity trade models, and preparing policy analyses on the economic prospects of U.S. and other bilateral and regional trade accords.

INTERNATIONAL FOOD POLICY RESEARCH INSTITUTE 1991-1995

RESEARCH FELLOW, TRADE AND MACROECONOMICS DIVISION

INTERNATIONAL MONETARY FUND 1987-1991

SENIOR ECONOMIST, DEVELOPING COUNTRY STUDIES DIVISION (1990-91) & COMMODITIES DIVISION (1987-89), RESEARCH DEPARTMENT

ASIAN DEVELOPMENT BANK 1983-1987

SENIOR ECONOMIST, ECONOMICS OFFICE

U.S. DEPARTMENT OF THE TREASURY 1975-1983

ECONOMIST, OFFICE OF POLICY ANALYSIS, OFFICE OF THE ASSISTANT SECRETARY FOR INTERNATIONAL AFFAIRS

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JOURNAL ARTICLES

"Blind Faith in the Balkans: Trade Policy Options for South-East Europe," International Journal of Economic Policy in Emerging Economies, Vol. 1, No. 1 (2007) [with David Kernohan].

"Measuring the Economic Impact of an EU-GCC FTA," Journal of Economic Cooperation among Islamic Countries, Vol. 26, No. 1 (January 2005) [with David Kernohan].

"Foreign Trade and Investment Policies in Developing Asia," Asian Development Review, Vol. 16, No. 2 (1998).

"Costs and Benefits of the Export Source Rule, 1998-2002," Tax Notes International, Vol. 14, No. 20 (May 19, 1997) and "The Costs and Benefits of the U.S. Export Source Rule: A Rejoinder," Tax Notes International, Vol. 15, No. 12 (September 22, 1997) [with Gary C. Hufbauer].

"Regionalism and the Bias against Agriculture in Less Developed Countries." In The World Economy: Global Trade Policy 1996, eds., Sven Arndt and Chris Milner. (Oxford: Blackwell Publishers, 1996).

"Introduction" [with Manohar Sharma and Sudhir Wanmali] and "Agriculture, Trade, and Regionalism in South Asia" [with Kumaresan Govindan], Symposium on Agriculture and Food Security in South Asia by the Year 2020, Journal of Asian Economics, Vol. 7, No. 2 (Summer 1996).

"The Uruguay Round Agreement on Agriculture and the International Trade of Sub-Saharan Africa," Agrekon (South African Quarterly Journal of Agricultural Economics), Vol. 35, No. 2 (June 1996).

"Review of The Uruguay Round: An Assessment by Jeffrey J. Schott," ASEAN Economic Bulletin, Vol. 11, No. 3 (March 1995).

"Sources of Comparative Advantage in the International Trade of the ASEAN Countries," ASEAN Economic Bulletin, Vol. 10, No. 1 (July 1993).

"Protection and the Own-Funds Window in Tanzania: An Analytical Framework and Estimates of the Effects of Trade Liberalization," Journal of African Economics, Vol. 2, No. 1 (May 1993).

"Concluding the Uruguay Round: The Dunkel Draft Agreement on Agriculture," The World Economy, Vol. 15, No. 6 (November 1992). Condensed as "Commentary: Dunkel Draft on Agriculture Offers Something for Many Sides of the GATT Debate," IFPRI Report, Vol. 14, No. 2 (June 1992).

"Increasing Export Diversification in Commodity-Exporting Countries: A Theoretical Analysis," IMF Staff Papers, Vol. 39, No. 3 (September 1992).

"Commodity Dependence and Export Diversification: Some Empirical Results Bearing on Proposals to Diversify LDC Exports," Eastern Africa Economic Review, Vol. 8, No. 1 (June 1992).

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"Protection and Export Performance in Sub-Saharan Africa," Weltwirtschaftliches Archiv, Band 128, No. 1 (1992). Condensed as "Protection in Sub-Saharan Africa Hinders Exports" in Finance and Development, Vol 28, No. 3 (September 1991).

"Asian Preferences and the Gains from MFN Tariff Reductions," The World Economy, Vol. 11, No. 3 (September 1988).

"The Economic Determinants of ASEAN-US Trade: An Econometric Analysis," ASEAN Economic Bulletin, Vol 4, No. 2 (November 1987).

"A Positive View of Duty Remission Schemes," Quarterly Review of Economics and Business, Vol. 27, No. 2 (Summer 1987).

"Industrial Targeting and International Competitiveness in a Two Country Model of Monopolistic Competition," The American Economist, Vol. 31, No. 1 (Spring 1987) [with William W. Nye].

"ASEAN-US Trade Relations: An Overview," ASEAN Economic Bulletin, Vol. 3, No.2 (November 1986).

"Trade and Protection in the Asian Developing Region," Asian Development Review, Vol. 4, No.1 (1986).

"Islamic Financial Policies and Domestic Resource Mobilization," Savings and Development, Vol. 10, No. 1 (1986).

"The International Natural Rubber Agreement and Exchange Rate Changes," Singapore Economic Review, Vol. 29, No. 1 (April 1984).

"The Cross-Sectional Price Equation: Comment," American Economic Review, Vol. 72, No. 4 (September 1982) [with Morris Goldstein].

"Import Discipline in the U.S. Manufacturing Sector," IMF Staff Papers, Vol. 28, No. 3 (September 1981) [with Morris Goldstein].

"The Compensatory Finance Facility and Export Instability," Journal of World Trade Law, Vol. 14, No. 1 (January 1980) [with J.M. Finger]. Reprinted in J.M. Finger, Institutions and Trade Policy (Northampton, Massachusetts: Edward Elgar, 2002).

"What the 'Zenith Case' Might Have Meant," Journal of World Trade Law, Vol. 13, No. 1 (January 1979) [with J.M. Finger, Stephen Golub and William W. Nye].

"Commodity Price Stabilization and the Ratchet Effect," The World Economy, Vol. 1, No. 2 (January 1978) [with J.M. Finger].

MONOGRAPHS

Regional Trading Arrangements among Developing Countries: The ASEAN Example, Research Report 103 (Washington, D.C.: International Food Policy Research Institute, 1995). [Reported in the Financial Times, December 6, 1995, and author's op-ed article in the Far Eastern Economic Review, January 11, 1996.]

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CONFERENCE, PROCEEDINGS, AND OTHER INVITED PAPERS

"The Long-Term Outlook for US-China Trade," Chapter 9 in Part II of China-United States Educational Foundation, US-China Economic Relations in the Next Ten Years (Hong Kong, 2013). Available at <http://bit.ly/19ZmK6g> [with Gary Hufbauer].

"Gravity Model Assessment of the Impact of WTO Accession on Russian Trade," in The United States Should Establish Permanent Normal Trade Relations with Russia, eds., Anders Aslund and Gary Clyde Hufbauer, Policy Analyses in International Economics 97 (Washington, D.C.: Institute for International Economics, 2012).

"Trade Policy after Doha," G20 Paper Series, German Marshall Fund, Washington, D.C. May 26, 2011. Available at bit.ly/iCh2HG [with Gary Hufbauer].

"Morocco's Economic Performance under the US-Morocco Free Trade Agreement," in Capitalizing on the Morocco-US Free Trade Agreement: A Road Map for Success, eds., Gary Clyde Hufbauer and Claire Brunel (Washington, D.C.: Institute for International Economics, 2009).

"Maghreb Trade and Investment" and "Gravity Model Analysis," in Maghreb Regional and Global Integration: A Dream to Be Fulfilled, eds., Gary Clyde Hufbauer and Claire Brunel (Washington, D.C.: Institute for International Economics, 2008).

"Econometric Analysis of Economic Sanctions" and "Impact of US Economic Sanctions on Trade," in Economic Sanctions Reconsidered, 3rd Edition, by Kimberly Ann Elliott, Gary Clyde Hufbauer, Jeffrey J. Schott, and Barbara Oegg (Washington, D.C.: Institute for International Economics, 2007).

"What Do Gravity Models Tell Us About PTAs Impact On Trade Flows: More Creation or More Diversion?" Vox, VoxEU.org, October 16, 2007 [with Gary Clyde Hufbauer].

"Fitting Asia-Pacific Agreements into the WTO System: Appendix on Gravity Model Results" HEI, SECO, NCCR Conference. Geneva, September 10-12, 2007 [with Gary Clyde Hufbauer and Jeffrey J. Schott].

"Technical Aspects of the Gravity and Computable General Equilibrium Models," in G.C. Hufbauer and S. Rahardja, Toward a US-Indonesia Free Trade Agreement, (Washington, D.C.: Institute for International Economics, 2007) [with John P. Gilbert].

"Estimates from Gravity and CGE Models," in G.C. Hufbauer and S.J. Burki, Sustaining Reform with a US-Pakistan Free Trade Agreement (Washington, D.C.: Institute for International Economics, 2006) [with John P. Gilbert].

"Bilateral Trade and Investment" and "Potential Benefits of a US-Colombia FTA" in J.J. Schott, Trade Relations between Colombia and the United States (Washington, D.C.: Institute for International Economics, 2006) [with John Gilbert, Paul Grieco, and Jeffrey Schott].

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"US Free Trade Agreements and the Enterprise for ASEAN Initiative," East-West Center-NIDA Conference on Prospects for US-ASEAN Free Trade Area Agreements, September 28-29, 2004, Bangkok, Thailand.

"Modeling the Effects on Agriculture of Protection in Developing Countries," in Merlinda D. Ingco and L. Alan Winters, eds., Agriculture and the New Trade Agenda: Creating a Global Environment for Development (Cambridge: Cambridge University Press, 2004).

"US Free Trade Agreements with ASEAN," in J.J. Schott, ed., Free Trade Agreements: US Strategies and Priorities (Washington, D.C.: Institute for International Economics, 2004).

"Quantitative Estimates of the Economic Impacts of US Bilateral Free Trade Agreements," in J.J. Schott, ed., Free Trade Agreements: US Strategies and Priorities (Washington, D.C.: Institute for International Economics, 2004) [with John P. Gilbert].

"On Rules of Thumb for Evaluating Preferential Trading Arrangements," Conference on Empirical Trade Analysis for Strengthening Analytical Capabilities to Support Trade Negotiations organized by the Woodrow Wilson International Center for Scholars, January 22-23, 2004, Washington, D.C.

"Regional Integration Arrangements in the Middle East and North Africa: An Analysis of Egypt's Foreign Trade and Development Interests," in H. Nassar and A. Aziz, eds., Egyptian Exports and Challenges of the 21st Century (Cairo, Egypt: Cairo University, Center for Economic and Financial Research and Studies, 2000) [with Mohamed Kamal Saber].

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"Outward-Oriented Policies in Asia in the Aftermath of the 1997/98 Currency Crisis: Foreign Trade and Investment Policies," Eleventh Workshop on the Asian Economic Outlook organized by the Economics and Development Resource Center, Asian Development Bank, November 27, 1998, Manila, Philippines.

The International Competitiveness of Egypt in Perspective: First Report 1998. (Cairo, Egypt: Research Information Sector, Ministry of Economy, Government of Egypt, and the Development Economic Policy Reform Analysis (DEPRA) Project funded by the U.S. Agency for International Development/Egypt, 1998) [with Lobna M. Abdel-Latif, Abdelhamid A. Mahboub, Suzanne A. Messiha, Kamal S. Salim, and associates].

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"International Trade, Regional Integration and Food Security in the Middle East," in Hanaa Kheir-El-Din, ed., Economic Cooperation in the Middle East: Prospects and Challenges (Cairo, Egypt: Dar Al-Mostaqbal Al-Arabi for the Faculty of Economics and Political Science, Cairo University, 1995).

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"Foreign Barriers to the Exports of Developing Asian Countries: Overview and Findings," in Dean A. DeRosa and M.G. Quibria, editors, Foreign Trade Barriers and Export Growth (Manila: Asian Development Bank, 1988).

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"Industrialization Policies and Experiences in Developing Asia," in Seiji Naya, Vinyu Vichit-Vadakan and Udom Kerdpibule, eds., Direct Foreign Investment and Export Promotion: Policies and Experiences in Asia (Kuala Lumpur: Southeast Asian Central Banks Research and Training Centre and East-West Resource Systems Institute, January 1987).

"Protection in the Asian Developing Region and the Welfare Effects of MFN versus Preferential Tariff Reductions," Ford Foundation Conference on Trade Policy and the Developing World, Oaxaca, July 1986.

"ASEAN-US Trade Relations," Workshop on ASEAN-US Economic Relations, Institute of Southeast Asian Studies, Singapore, April 1985.

"Trade Overlap, Comparative Advantage and Protection," in Herbert Giersch, ed., On the Economics of Intra-Industry Trade (Tubingen: Kiel Institute, 1979) [with J.M. Finger].

"Effective Exchange Rates in Theory and Practice," Annual Meeting of the Southern Economic Association, Washington, D.C., November 1977.

"Leading the Major Industrial Countries to Recovery through Trilateral Expansion: Simulation Results Using a Constrained Optimization Technique," Annual Meeting of the Atlantic Economic Society, Washington, D.C., October 1977.

RESEARCH IN PROGRESS, WORKING PAPERS, AND OTHER ECONOMIC PAPERS

"A Perspective on a Popular Model for Estimating Consistent Fundamental Equilibrium Exchange Rates."

"Gravity Model Forecast of US-China Trade" (with Gary Hufbauer).

"Fundamental Equilibrium Exchange Rates in a Simple Computable Model of World Trade and International Payments" (with Sherman Robinson).

"On the Potential Impacts of North Dakota Becoming Saudi Arabia," ADR International Occasional Policy Note, October 29, 2011.

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"Head Room for Merchandise Trade Growth: Implications from the Gravity Model."

"Economic Integration in Eurasia: Are There Major Infrastructure and Institutional Deficiencies to Overcome?" (with David Kernohan and Vernon Roningen).

"The Penalty Paid by Japan for its Corporate Tax Regime" (with Gary Hufbauer).

"Measuring Potential Trade Using the Gravity Model: Conventional Mean Analysis versus Stochastic Frontier Analysis with an Application to G20 Trade."

"Three Scenarios for the World Economy 2010 to 2020: Implications for Trade Policy and Social Indicators," Report prepared for the US National Intelligence Council, March 23, 2010 (with Gary Hufbauer and Barbara Kotschwar).

"India-Pakistan Trade: A Roadmap for Enhancing Economic Relations," Paper prepared for the EABER and SABER Conference: Advancing Economic Integration in South and East Asia. Australian National University, Canberra, Australia. February 11-12, 2010 (with Mohsin Khan).

"International Tax Proposals: Bad for Exports, Bad for Jobs, Bad for Share Values," October 2009 (with Gary Hufbauer and Jisun Kim).

"Normalization of Economic Relations: Consequences for Iran's Economy and the United States," Report prepared for the National Foreign Trade Council, Washington, DC, November 2008 (with Gary Clyde Hufbauer).

"The Economic Impact of Trade Agreements Parity for Manufacturing Firms Operation in US Foreign-Trade Zones," Report prepared for the National Association of Foreign-Trade Zones, Washington, DC, March 27, 2008 (with Gary Clyde Hufbauer).

"The Trade Effects of Preferential Arrangements: New Evidence from the Australia Productivity Commission," Working Paper 07-1, Peterson Institute for International Economics, Washington, D.C., January 2007.

"Predicting Trade Expansion under FTAs and Multilateral Agreements," Working Paper 05-13, Institute for International Economics, Washington, D.C., October 2005 [with John Gilbert].

"Measuring the Economic Impact of an EU-GCC Free Trade Agreement," CEPS Working Document No. 206, Center for European Policy Studies, Brussels, July 2004 [with David Kernohan].

"The Prospects of a Free Trade Agreement between Sri Lanka and the United States," Institute for International Economics, Washington, D.C., May 2004.

"Rwanda as a Free Trade Zone: Addendum on Fiscal Revenue Impacts and Tax Policy Options," January 2003 [with Vernon O. Roningen].

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"Rwanda as a Free Trade Zone: An Inquiry into the Economic Impacts," study prepared for the U.S. Agency for International Development/Rwanda, June 25, 2002 [with Vernon O. Roningen].

The New EAC Customs Union: Implications for Ugandan Trade, Industry Competitiveness, and Economic Welfare," study prepared for the Uganda Ministry of Finance and the U.S. Agency for International Development/Uganda, April 5, 2002 [with Marios Obwona and Vernon O. Roningen].

"Indian Air Transportation and the New Import Duty on Commercial Aircraft," Report submitted to General Electric Company, International Law and Policy Group, Washington, DC, June 11, 2001 [with Gary C. Hufbauer].

"Trade Simulation Models Developed by ADR International Ltd. on Cd-Rom," ADR International Ltd. <<http://www.adr-intl.com>>, March 2001.

"The International Competitiveness of Emerging Market Countries in the Global Economy," keynote address to the 27th Annual National Maquiladora Industry Convention, October 26-27, 2000, Cancun, Mexico.

"Lifting the U.S.-Canada Softwood Lumber Agreement: A Partial Equilibrium Analysis of the Economic Impact," report submitted to the Coalition for Fair Lumber Imports (August 28, 2000) [with Gary Clyde Hufbauer].

"Trade Policies and Prospects of the Eastern Caribbean States in the New Global Economy," paper prepared for the Caribbean Country Management Unit, Latin America and the Caribbean Region Department, The World Bank (July 2000).

"Trade Liberalization, Globalization, and Achieving Economic and Social Goals in Developing Countries," Forum on Globalization and the World Trade Organization organized by the Nigeria Federal Ministry of Commerce in collaboration with the Office of the U.S. Trade Representative and the U.S. Agency for International Development, June 27-29, 2000, Abuja, Nigeria (June 2000).

"Egypt's Commercial and Economic Prospects under the Common Market for Eastern and Southern Africa: Notes towards a Research Project," report prepared for U.S. Agency for International Development and Egyptian Ministry of Economy and International Trade, Cairo, Egypt, under the Development Economic Policy Reform (DEPRA) Project (March 2000).

"The WTO 2000 Round and Food Security in Low-Income Food-Deficit Countries," conceptualization paper for a model building project in collaboration with staff of the Market and Trade Economics Division of the Economic Research Service, U.S. Department of Agriculture (January 2000).

"Agriculture in Developing Countries and Multilateral Trade Negotiations: An Economywide Perspective," paper prepared for World Bank project on strengthening developing country participation in the new round of multilateral trade negotiations (September 1999).

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"Global Trade Patterns, Foreign Direct Investment, and Egypt's Export Strategy," report prepared for U.S. Agency for International Development, Cairo, Egypt, under the Technical Assistance to Support the Reform Activities of the Government of Egypt and Provide Management Activities (TAPR) Project, (February 1999) [with Lobna M. Abdel-Latif, Jorge L. Daly, and associates].

"Regional Integration Arrangements: Static Economic Theory, Quantitative Findings, and Policy Guidelines," Policy Research Working Paper 2007. Development Research Group (Trade), The World Bank. Washington, D.C. (November 1998).

"Foreign Direct Investment, Technology Transfer, and the International Competitiveness of Developing Asian Countries," background paper and outline for a regional technical assistance study prepared for the Economics and Development Resource Center, Asian Development Bank (February 1997).

"Asian Exports: Past Trends and Future Prospects," background paper and outline for a regional technical assistance study by the Asian Development Bank prepared for the Economics and Development Resource Center, Asian Development Bank (February 1997).

"Economic Impacts of Restrictions on British Columbia Log Exports," paper prepared for the Coalition for Fair Lumber Imports, March 1996 (November 1996) [with Gary C. Hufbauer and John Perez-Garcia].

"Southeast Asia's Timid Traders," The 5th Column, Far Eastern Economic Review (January 11, 1996).

"Letter to the Editor: ASEAN Free Trade Area Doubts," Financial Times (October 23, 1995).

"The GATT, Regionalism, and International Trade in Agriculture," 1994 Annual Report (Washington, D.C.: International Food Policy Research Institute, 1995)[with Sherman Robinson].

"Private Property Rights and Economic Development: An Empirical Analysis," July 1995, mimeo [with Mohsin Khan].

"International Food Policy and the Liberalization of World Trade in Agriculture," World Agriculture 1994 (London: Sterling Publications, 1994).

"Do Expanded Trade Relations Contribute to Environmental Degradation?" IFPRI Research Bulletin, Vol. II, No. 6 (August 1992).

"Trade Liberalization and Exchange Rate Adjustment: Critique of an Econometric Analysis for Policy Programming in Tanzania," (mimeo, October 1991).

"Will Contemporaneous Devaluations Hurt Exports from Sub-Saharan Africa?" Finance and Development, Vol. 28, No. 1 (March 1991) [with Joshua Greene].

"Stabilizing LDC Export Earnings: A Cost-Benefit Analysis of the Compensatory Financing Facility" (mimeo, 1989).

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"The International Transmission of Economic Activity," [with Gary L. Smeal] and "Equilibrium Exchange Rate Adjustments to Exogenous Changes in International Capital Flows," in Sven Arndt, Richard J. Sweeney and Thomas D. Willett, eds., Exchange Rates, Trade and the U.S. Economy (Cambridge, Massachusetts: American Enterprise Institute/Ballinger, 1985).

Economic Relations between Western Europe and Developing Asia, Symposium on European Enterprise and the Asian Challenge (Amsterdam: Asian Development Bank, 1984) [with P.B. Rana].

Effects of Exchange Rate Variability on International Trade and Other Economic Variables: A Review of the Literature, Board of Governors of the Federal Reserve System, Staff Study No. 130 (December 1983) [with Victoria S. Farrell and T. Ashby McCown].

"Real Exchange Rates in Relation to the Determinants of Saving and Investment: The Case of the Yen" (mimeo, 1983).

"Explaining U.S. Trade Structure in the 1970s Using the Industry-Specific Factor Content Model," mimeo, 1982.

"Countervailing Duties against Foreign Indirect Tax Remissions on Exports and Retaliation: Estimates of the Impacts," OASIA/Research Discussion Paper, U.S. Treasury Department, September 1977 [with J.M. Finger, Stephen Golub, William W. Nye and Joanna Shelton].

"The Transmission of Economic Activity between the Major Industrial Countries," OASIA/Research Discussion Paper, U.S. Treasury Department, January 1976 [with Gary L. Smeal].

A Survey of Recent World Trade Models with an Application to the 1971 World Currency Realignment (Eugene, Oregon: University of Oregon, 1975).

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